

ProAutomated

AUTOMATING A THRIVING E-COMMERCE INDUSTRY

**The Need: National Retail Customer Strengthens Position
with Greenfield Distribution Facility**



Growing Relationships, Industry Expansion

With a major customer bolstering their E-Commerce presence, the pressure was on. Success on this customer's second greenfield project could mean a partnership for years to come. Greenfields and regional updates are just over the horizon. Automation is their future, and this System Integrator plans to be there.

Shrinking Resource Pool

With Control Engineers in short supply, the difficulty is growing when System Integrators need quality onsite resources. When deploying their internal Control Engineer team, the 2100 mile distance from the System Integrator's office to the project site meant both family lives and business goals would feel the challenge.

The Plan: Where ProAutomated Comes In

With the lead Control Engineers identified, and onsite operations approaching, the Director of the System Integrator's Project Management Team, didn't prefer the customary "scouring the market for contractors through agencies" with so much potential on the horizon. It was time for a new option. "ProAutomated vets and screens their onsite personnel," and "is vouching for and putting their reputation on these individuals." "This decision [to use ProAutomated] has absolutely helped our business."

See the Results on reverse >



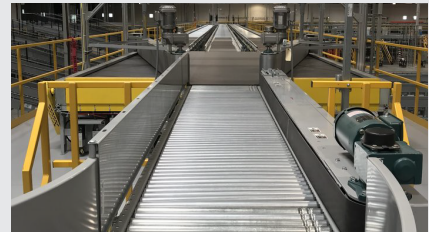
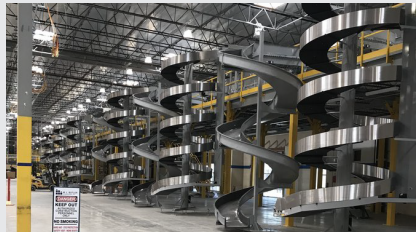
PROJECT DETAILS

PLCs (total): 31
Conveyor Controls: 17
PLC Loop Sorter: 1
Print & Apply Lines: 13

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The Results: Using ProAutomated



Reliable Support

“ProAutomated has been a very, very good supplement to our full time staff. They adapted very well to our process, and are quick to learn, and go about their job with no fuss. They’re real self starters.” “Their personnel are reliable. When ProAutomated says it’s done, it’s done.”

— Project Manager

Improved Utilization

“When using local resources for I/O Checkout and VFD setup, there’s no need for high value (due to limited numbers) PLC coders. We can utilize our full time staff to a broader range of projects.” ProAutomated “allows us to expand the amount of business we’re able to take on.”

— Director of Project Management

THE ON-SITE SUPPORT YOU NEED, WHEN YOU NEED IT.

Startup • Checkouts • Troubleshooting • Acceptance Testing • Go-Live Support